

**BID OPENING**  
**March 13, 2012**  
**Milton, Florida**

Present: Procurement Officer; Budget Analyst II; Daniel McFadden representing United Rentals, Inc.; Marc Ford representing United Rentals, Inc.; Ray Hatcher representing 1 Source Power & Equipment; Jay Burford representing Beard Equipment; Tim Dickens representing Coastal Machinery Company; Tom Collins representing Santa Rosa County Public Works; and Tommy Klalker representing Thompson Tractor Co. The meeting took place at 10:00 a.m.

The purpose of the meeting was to open bids for 4x4 Half Ton Pickup Truck; 9,200 GVWR Pickup Truck; Half Ton Pickup Truck; Half Ton LWB Pickup Truck; Four Wheel Drive Front End Loader; Hydraulic Excavator; and Avalon Blvd (SR 281) Hwy 98 Median Beautification Project. Bids were received from the following:

**4x4 Half Ton Pickup Truck:**

1. Rountree-Moore Ford, LLLP	\$20,082.00
2. Hub City Ford-Mercury, Inc.	\$20,890.00
3. Stokes-Brown Toyota of Hilton Head	\$28,506.00

**9,200 GVWR Pickup Truck:**

1. Hub City Ford-Mercury, Inc.	\$22,290.00
2. Rountree-Moore Ford, LLLP	\$22,295.00

**Half Ton Pickup Truck:**

1. Hub City Ford-Mercury, Inc.	\$16,690.00
2. Rountree-Moore Ford, LLLP	\$16,987.00
3. Stokes-Brown Toyota of Hilton Head	\$22,869.00

**Half Ton LWB Pickup Truck:**

1. Rountree-Moore Ford, LLLP	\$17,271.00
2. Hub City Ford-Mercury, Inc.	\$17,290.00
3. Stokes-Brown Toyota of Hilton Head	\$24,249.00

**Four Wheel Drive Front End Loader:**

		<u>Add Warranty</u>
1. Cowin Equipment Company, Inc.	\$136,045.00	+\$4,818.00
2. Coastal Machinery Company	\$139,603.00	+\$3,949.00
3. Cowin Equipment Company, Inc.	\$156,176.00	+\$5,250.00
4. Beard Equipment Company	\$159,180.00	+\$1,495.00
5. 1 Source Power & Equipment	\$175,590.00	+\$4,139.00
6. Thompson Tractor Co.	\$186,635.00	+\$1,670.00-\$1,710.00
7. United Rentals, Inc.	\$203,248.88	+\$32,003.50

**Hydraulic Excavator:**

		<u>Add Warranty</u>
1. Coastal Machinery Company	\$144,548.34	+\$4,490.66
2. Beard Equipment Company	\$162,540.00	+\$1,350.00
3. 1 Source Power & Equipment	\$173,146.00	+\$4,131.00
4. Thompson Tractor Co.	\$179,179.00	+\$2,255.00
5. Cowin Equipment Company, Inc.	\$190,371.00	+\$7,600.00
6. United Rentals, Inc.	\$198,777.77	+\$31,226.43

**Avalon Blvd (SR 281) Hwy 98 Median Beautification Project:**

1. Executive Landscaping, Inc.	\$71,860.00
--------------------------------	-------------