



**Department of Public Works**  
**SANTA ROSA COUNTY, FLORIDA**  
**Milton, Florida 32583**

**Glenn Bailey**  
Asst. Public Works Director  
6075 Old Bagdad Hwy.

**Thad Allen**  
Superintendent  
Building Maintenance/Parks  
P.O. Box 864  
623-1569 • 939-1877

Stephen L. Furman P.E.  
Director of Public Works  
6075 Old Bagdad Hwy.  
(850) 626-0191  
Fax 623-1331

**MEMORANDUM**

TO: Tony Gomillion, County Administrator

FROM: Stephen Furman, Public Works Director 

DATE: May 3, 2016

SUBJECT: Navarre Youth Sports Association Gator Purchase

**RECOMMENDATION**

Discussion of purchase of one (1) John Deere PR15 Gator TX utility vehicle for the Navarre Youth Sports Association in the amount of \$6,887.16 from Beard Equipment Co. based on comparison shopping and National Purchasing Partners (NPP) pricing.

**BACKGROUND**

The NYSA requested that a utility vehicle be purchased for their use with District Four Recreation Fund money. Comm. Rob Williamson was consulted and agreed to the purchase from District Four Recreation funds. We received two quotes with the identical prices, for identical machines. As is customary when we get identical bids, we try and choose the provider that we have not purchased from most recently. In this case, we deem it to be Beard Equipment's "turn" to be chosen.

Beard Equipment and Smith Tractor are both very responsive to our needs and requests. Both companies are valuable to the county for not only the purchasing of new equipment, but also in the maintaining of the equipment that we have.



**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Beard Equipment Company  
3195 W Nine Mile Rd  
Pensacola, FL 325349444  
850-476-0277  
grainey@beardequipment.com

**Quote Summary**

**Prepared For:**

Santa Rosa County Bocc  
6495 Carline Street, Suite B  
Milton, FL 32570  
Business: 850-981-7151  
tomc@santarosa.fl.gov

**Delivering Dealer:**

**Beard Equipment Company**  
Bryan Fuselier  
3195 W Nine Mile Rd  
Pensacola, FL 325349444  
Phone: 850-476-0277  
bfuselier@beardequipment.com

**Quote ID:** 13272639  
**Created On:** 03 May 2016  
**Last Modified On:** 03 May 2016  
**Expiration Date:** 02 June 2016

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE PR15 - Gator TX (MY16)	\$ 8,199.00	\$ 6,887.16 X	1 =	\$ 6,887.16
<b>Contract:</b> National Purchasing Partners (NPP) Utility Vehicles				
<b>Price Effective Date:</b> May 3, 2016				
<b>Equipment Total</b>				<b>\$ 6,887.16</b>

**Quote Summary**

Equipment Total	\$ 6,887.16
Trade In	
SubTotal	<b>\$ 6,887.16</b>
Total	\$ 6,887.16
<b>Balance Due</b>	<b>\$ 6,887.16</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



JOHN DEERE

# Selling Equipment

Quote Id: 13272639

Customer Name: SANTA ROSA COUNTY BOCC

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Beard Equipment Company  
3195 W Nine Mile Rd  
Pensacola, FL 325349444  
850-476-0277  
grainey@beardequipment.com

## JOHN DEERE PR15 - Gator TX (MY16)

Contract: National Purchasing Partners (NPP) Utility Vehicles

Suggested List \*

\$ 8,199.00

Price Effective Date: May 3, 2016

Selling Price \*

\$ 6,887.16

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
563TM	PR15 - Gator TX (MY16)	1	\$ 8,199.00	16.00	\$ 1,311.84	\$ 6,887.16	\$ 6,887.16
<b>Standard Options - Per Unit</b>							
001A	US/Canada	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
1016	AT (All Terrain) Tires	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
2016	Non Adjustable Seat	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
3001	Deluxe Cargo Box with Paint and Reflectors	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
3100	Less Power Lift	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
4099	Less Front Protection Package	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
4199	Less Rear Protection Package	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Suggested Price</b>							<b>\$ 6,887.16</b>
<b>Total Selling Price</b>			<b>\$ 8,199.00</b>		<b>\$ 1,311.84</b>	<b>\$ 6,887.16</b>	<b>\$ 6,887.16</b>



**JOHN DEERE**

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**  
Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**  
Smith Tractor Company, Inc.  
3834 Highway 4  
Jay, FL 325650427  
850-675-4505  
jaysales@smithtractorco.com

**Quote Summary**

**Prepared For:**  
Santa Rosa County Board Of Commissioners  
Administrative Center  
6495 Caroline St  
Milton, FL 32570  
Business: 850-983-1961

**Delivering Dealer:**  
Smith Tractor Company, Inc.  
Richard Walther  
3834 Highway 4  
Jay, FL 325650427  
Phone: 850-675-4505  
rwalther@smithtractorco.com

**Quote ID:** 13198475  
**Created On:** 22 April 2016  
**Last Modified On:** 22 April 2016  
**Expiration Date:** 25 May 2016

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE PR15 - Gator TX (MY16)	\$ 8,199.00	\$ 6,887.16 X	1 =	\$ 6,887.16

**Contract:** National Purchasing Partners (NPP) Utility Vehicles  
**Price Effective Date:** April 22, 2016

**Equipment Total** \$ 6,887.16

\* Includes Fees and Non-contract Items

Quote Summary	
Equipment Total	\$ 6,887.16
Trade In	
SubTotal	\$ 6,887.16
Total	\$ 6,887.16
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 6,887.16

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

Confidential



**JOHN DEERE**

# Selling Equipment

Quote Id: 13198475

Customer Name: SANTA ROSA COUNTY BOARD OF COMMISSIONERS

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**  
Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**  
Smith Tractor Company, Inc.  
3834 Highway 4  
Jay, FL 325650427  
850-675-4505  
jaysales@smithtractorco.com

## JOHN DEERE PR15 - Gator TX (MY16)

Contract: National Purchasing Partners (NPP) Utility Vehicles

Price Effective Date: April 22, 2016

Suggested List \*

\$ 8,199.00

Selling Price \*

\$ 6,887.16

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
563TM	PR15 - Gator TX (MY16)	1	\$ 8,199.00	16.00	\$ 1,311.84	\$ 6,887.16	\$ 6,887.16
<b>Standard Options - Per Unit</b>							
001A	US/Canada	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
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3100	Less Power Lift	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
4099	Less Front Protection Package	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
4199	Less Rear Protection Package	1	\$ 0.00	16.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Suggested Price</b>							<b>\$ 6,887.16</b>
<b>Total Selling Price</b>			<b>\$ 8,199.00</b>		<b>\$ 1,311.84</b>	<b>\$ 6,887.16</b>	<b>\$ 6,887.16</b>