



# SANTA ROSA COUNTY BOARD OF COMMISSIONERS

Santa Rosa Administrative Offices  
6495 Caroline Street, Suite M  
Milton, Florida 32570-4592



JAYER WILLIAMSON, District 1  
ROBERT A. "BOB" COLE, District 2  
W. D. "DON" SALTER, District 3  
ROB WILLIAMSON, District 4  
R. LANE LYNCHARD, District

TONY GOMILLION, County Administrator  
ROY V. ANDREWS, County Attorney  
JAYNE BELL, OMB Director

## MEMORANDUM

**TO:** Board of Commissioners

**FROM:** Tony Gomillion, County Administrator

**DATE:** January 11, 2014

**SUBJECT:** Renewal of Agreement with Edmund Graber

## DISCUSSION

Attached you will find the agreement with Mr. Graber for the ongoing federal lobbying efforts in 2016 at the current rate of \$9,300.00 per month.

**EDMUND C. GRABER**  
10537 School Street  
Fairfax, Virginia 22030  
703-281-6542 Business line  
703-909-2250 cell

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December 17, 2015

Mr. Tony Gomillion  
Administrator  
Santa Rosa County  
6495 Caroline Street  
Suite D  
Milton, FL 32570

Dear Tony:

We are pleased to provide a current letter of understanding which will confirm our consulting agreement for 2016 with the County of Santa Rosa. We have appreciated the opportunity to work on the County's behalf for the past 11 years and look forward to continuing our relationship in the coming year.

This letter sets forth our understanding of the terms and conditions relating to services to be performed in 2016.

**I. SCOPE OF WORK**

Based on our most recent activities on your behalf, we anticipate that work conducted by us during 2016 will include:

- Continuing work to facilitate major project funding, to include but not be limited to, the SR 87 North project and US 98.
- Providing guidance in achieving STRAHNET status for SR 87 North.
- Assisting with other potentially eligible Federal-aid highway projects as indentified by the County.
- Continuing work to enact HR 1452/S 770 – the fee simple legislation.
- Participating on any regional beach renourishment efforts or legislation.
- Monitoring any military affairs developments and BRAC-related issues which could

impact the County.

- Continuing outreach to the Florida Congressional delegation and staff, and other government officials primarily concerning County transportation, infrastructure and defense related priorities.
- Advancing other identified County infrastructure needs through the annual appropriations and/or grant process.

In order to fulfill the aforementioned objectives, the following services will be provided:

- Conducting on-going discussions with the designated County contact to coordinate information, develop strategy and prioritize goals.
- Liaison to the Members of Congress and staff that represent Santa Rosa County and other relevant Members that may be important to our efforts.
- Preparation and distribution of letters, fact sheets, background papers, talking points and other materials to communicate County positions as necessary.
- Arranging meetings in Washington, DC for Santa Rosa County officials and staff, and, as appropriate, assisting in the planning and execution of those meetings.

## **II. STAFFING**

The following individuals will continue to represent Santa Rosa County in the services outlined above;

- Edmund Graber, Principal – Edmund Graber Government Affairs
- Chad Bradley, Partner – SBL Strategies Inc.

Ed Graber will continue to serve as point of contact for the purposes of this proposal and our forthcoming work with the County.

## **III. CONTRACT TERM/FEES/EXPENSES**

This agreement for consulting services shall be effective immediately upon confirmation and acceptance and shall terminate December 31, 2016. Either party may terminate this agreement, in whole or part, by providing 30 days notice.

We propose continuing at our currently retainer of \$9300 per month. Invoices will be remitted by the first of the month to the Administrator for payment of consulting services rendered.

Routine, minor expenses will included within our monthly fee; any extraordinary and/or travel expenses will be pre-approved by the Administrator.

**IV. ENTIRE AGREEMENT**

This letter of understanding contains the entire agreement between the parties with respect to the consulting services to be provided by us to the County, and supersedes all prior agreements, and/or understandings between the parties.

If the foregoing reflects your understanding of the terms and conditions of our agreement, please execute both copies of this letter agreement and return one to use for our files.

Sincerely,

Edmund Graber  
Principal  
Edmund Graber Government Affairs

**AGREED TO AND ACCEPTED:**

**AGREED TO AND ACCEPTED:**

By: \_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_