

COMPARISON SHEET FOUR WHEEL DRIVE UTILITY TRACTORS (2016)

	KUBOTA, COASTAL MACHINERY	JOHN DEERE, SMITH TRACTOR COMPANY	NEW HOLLAND, KINGLINE EQUIPMENT	NOTES
PURCHASE PRICE MINUS TRADES	\$239,156.74	\$280,677.22	\$215,150.00	
PURCHASE PRICE	\$319,156.74	\$347,177.22	\$307,650.00	
TRADE-IN OFFER	\$80,000.00 Total	\$66,500.22 Total	\$92,500.00 Total	
24 MONTH BUY BACK / SWAP = TRACTOR PLUS:	\$24,468.68	\$9,500.00	\$16,000.00	
Total of one complete cycle: (4years & 6 tractors)	\$385,968.82	\$337,677.22	\$311,150.00	

Florida
 3221 Hwy 29 South
 Cantonment, FL 32533
 850.937.9693
 (f) 850.937.9235
www.KinglineEquipment.com

Salesman Contact Information:
 Adam Estes 850.810.0024 Mobile
 Todd King 850.572.5981 Mobile

Quote / Proposal Date: 2/22/2016

Customer Name: SRC Road and Bridge Dept. Customer Phone: 850.981.7151
 Attention: Mr. Stephen Furman
 Customer Address: 6075 Old Bagdad Hwy.
 City, State, Zip: Milton Fl. 32583

Qty.	Equipment Model	Equipment Description	List Price Per Tractor	Discounted Price Per Tractor	Total Price
6	New Holland T4.110 Current YM Tier 4b	Cab 4wd.12x12 power shuttle Meets or Exceeds all specifications	\$73,761.00	\$51,275.00	\$307,650.00
Total					\$307,650.00
Qty.	Model	Description	Serial Number	Trade In Value	Total
1	6310	Cab 4wd 7800 hrs.	250132	\$12,000.00	\$12,000.00
1	6310	Cab 4wd 5000 hrs.	256131	\$13,500.00	\$13,500.00
1	6415	Cab 2wd 3500 hrs.	A392259	\$14,000.00	\$14,000.00
1	6415	Cab 2wd 4000 hrs.	A392280	\$14,000.00	\$14,000.00
1	6415	Cab 4wd 4500 hrs.	A496787	\$19,500.00	\$19,500.00
1	6415	Cab 4wd 4500 hrs.	A496841	\$19,500.00	\$19,500.00
Total Trade-In Value				\$92,500.00	
Tax				\$ -	
Net after Trades				\$215,150.00	

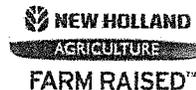
Estimated Shipping Date: 45-60 Days

Purchase Order #:

Customer Signature: _____

Date Accepted: _____

Signature confirms the above information is correct and quote is accepted as is. I understand equipment that is ordered requires a deposit in order to process the order. If the order is canceled and Kingline Equipment is unable to stop delivery of the equipment from the manufactory then my deposit will be forfeited.





Trade out program:

One year option- \$10,000.00 for an equal machine with equal specifications

Two year option- \$16,000.00 for an equal machine with equal specifications

Hour allowance 800 per year

Responsibility of county: damage or excessive wear due to misuse. County must maintain units per recommended service intervals using approved OEM filters and fluids.

Loaner units:

In the event of an extended warranty repair (greater than one week) Kingline Equipment will offer a loaner unit to the county with equal specifications at no charge to the county. If the county is in need of rental unit not in connection to a warranty repair Kingline offers a 25% discount off posted rental rates.

Optional Equipment:

Add 2 function mid mount valve and in cab joystick. \$1433.00 per tractor

Add front weight kit (6) 88lb. and bracket \$1073.00

Add 540/540e PTO \$457.00

NEW!

T4 SERIES TRACTORS 73 TO 99 PTO HP

T4.90 | T4.100 | T4.110 | T4.120

 **NEW HOLLAND**
AGRICULTURE



**CLEAN
ENERGY
LEADER**
Sustainable Efficient Technology

THE ULTIMATE FARMHAND EVOLVES WITH MORE EFFICIENT POWER! DEDICATED. UNCOMPROMISED. SMART.

New T4 Series tractors are the new standard for utility tractors. These tractors redefine the Ultimate Farmhand. They combine more power and efficiency to provide non stop performance. This enables T4 Series tractors to easily handle all your daily chores.

HIGH COMFORT. HIGH VISIBILITY.

Whether you choose the open platform (ROPS) or VisionView™ cab, get ready for industry-leading comfort, control and visibility.

The VisionView™ cab features two wide clear doors, an expansive windshield with a sleek, curved roofline, and an optional high-visibility roof panel. The dual-fan cooling/heating system includes 10 vents for comfort no matter what the weather. The ergonomic, CommandArc™ console prioritizes the controls according to which you use most often. The standard air suspension seat with swivel and optional full-size, cushioned instructor seat ensure a comfortable ride for both operator and passenger.

The roomy flat-deck platform gives you plenty of foot and legroom. The seat and tilt steering wheel adjust for your

comfort, and a rear work light on the ROPS lets you continue work after dark. The optional deluxe platform incorporates a FOPS canopy, two grab rail windows, rubber floor mat, additional 12-volt power outlet and rubber left fender cover to reduce noise and enhance comfort.

MORE POWER AND EFFICIENCY THAN PREVIOUS T4 MODELS

T4 four-cylinder engines are Tier 4B certified and deliver more power, torque and efficiency compared to the Tier 4A certified engines in the previous T4 Series. The Compact SCR + Light CEGR after-treatment system is a simple solution that not only reduces emissions, but also improves fuel efficiency so you complete more work with less fuel. With four valves per cylinder and the electronically controlled, common rail fuel system, these turbo diesel engines generate more power and torque for better performance.

T4 SERIES TRACTOR SPECIFICATIONS

MODEL		T4.90	T4.100	T4.110	T4.120
Engine make		F5G	F5G	F5G	F5G
Engine type		4 cylinder diesel	4 cylinder diesel	4 cylinder diesel	4 cylinder diesel
Engine displacement	cu. in. (L)	207	207	207	207
Rated engine horsepower @ 2200 RPM		86	99	107	117
Rated PTO horsepower		73	85	93	99
Emissions certification		Tier 4B	Tier 4B	Tier 4B	Tier 4B
Base transmission		12x12 Power Shuttle	12x12 Power Shuttle	12x12 Power Shuttle	12x12 Power Shuttle
Option 1		12x12 Mechanical Shuttle	12x12 Mechanical Shuttle	12x12 Mechanical Shuttle	12x12 Mechanical Shuttle
Option 2		20x20 Power Shuttle with Creeper			
Option 3		24x24 Dual Command™	24x24 Dual Command™	24x24 Dual Command™	24x24 Dual Command™
Option 4		40x40 Dual Command™ with Creeper			
Base PTO – 12x12	rpm	540	540	540	540/540E
Optional PTO – 12x12	rpm	540/540E or 540/1000	540/540E or 540/1000	540/540E or 540/1000	540/1000 RPM
Base PTO – 24x24 Dual Command™	rpm	540/540E	540/540E	540/540E	540/540E
Optional PTO – 24x24 Dual Command™	rpm	540/1000	540/1000	540/1000	540/1000
3-point hitch		Category II w/flex link ends			
Lift capacity @ 24"	lbs. (kg)	5,620 (2549)	5,620 (2549)	5,620 (2549)	5,620 (2549)
Optional ram @ 24"	lbs. (kg)	7,351 (3334)	7,351 (3334)	7,351 (3334)	7,351 (3334)
Implement pump	gpm (l/m)	16.9 (64)	16.9 (64)	16.9 (64)	16.9 (64)
Service pump	gpm (l/m)	9.7 (37)	9.7 (37)	9.7 (37)	9.7 (37)
Rear remotes		2 or 3	2 or 3	2 or 3	2 or 3
Available offering configurations		4WD, Cab or ROPS			

Choose from two preferred customer packages – UTILITY and Standard – or customize your own.

T4 UTILITY Package

- 12x12 power shuttle
- Cab
- Electronic 4WD front axle
- 655TL Standard Duty Loader
- Bias tires

Optional:

- Deluxe Cab with instructor seat
- Mechanical suspension seat

T4 Standard Package

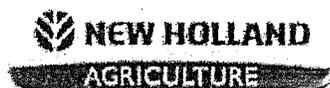
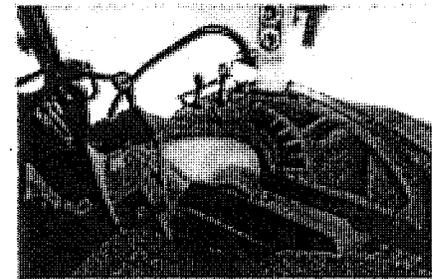
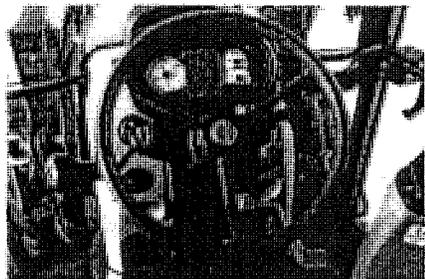
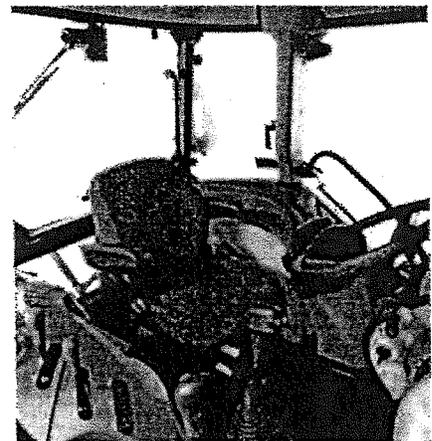
- 12x12 power shuttle
- Deluxe Cab with instructor seat
- Electronic 4WD front axle
- 655TL Standard Duty or 665TL Heavy Duty Loader
- Radial tires

Optional:

- High-visibility panel
- Auxiliary rear hitch lift arm

Custom configurations:

Pick and choose from available options and combinations including: ROPS platform, Less loader, Creeper transmission and more.



Learn more at www.newholland.com/na

Design, materials and/or specifications are subject to change without notice and without liability therefor. Specifications are applicable to units sold in Canada, the United States, its territories and possessions, and may vary outside these areas.

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Safety begins with a thorough understanding of this equipment. Always make sure you and your operators read the Operator's Manual before using the equipment. Pay close attention to all safety and operating details and never operate machinery without all shields, protective devices and structures in place.

NH36145323 • 0215XX • XX • PRINTED IN U.S.A.

January 25, 2016

From: Santa Rosa County Road & Bridge Department
To: Coastal Machinery Company, Smith Tractor Company, Inc., Kingline Equipment
Subj: PRICE QUOTE FOR FOUR WHEEL DRIVE UTILITY TRACTORS

1. The Santa Rosa County Road & Bridge Department is seeking price quotes for six (6) Four Wheel Drive Utility Tractors. Minimum specifications are included.
2. The Road & Bridge Department may also be interested in any buy-back / swap program offered. Each company is asked to provide details of their particular program. For the purpose of this calculation, consider tractors to have only normal wear and tear at the end of the term. The Road & Bridge Department would be interested in the buy-back / swap amount for the tractors expressed as a dollar amount, **(example: current tractor plus \$6,500 for a new tractor of equal specifications)**.
3. The Road and Bridge Department would also be interested in receiving trade in values for six (6) tractors currently in service. These tractors will be available to view from 8:00 a.m. until 3:00 p.m. February 9, 10 & 11, 2016 at the Santa Rosa County Road & Bridge Department:

6075 Old Bagdad Highway
Milton, FL 32583
4. We understand there are certain variables associated with item #2, any **questions or points of clarification should be addressed to Tom Collins at (850) 981-7151**



Stephen Furman

Santa Rosa County Public Works Director

MINIMUM SPECIFICATIONS
Four-Wheel Drive Utility Tractor

GENERAL:

It is the intent of these specifications to describe a Four Wheel Drive Utility Tractor in sufficient detail to secure quotes on comparable equipment. All parts not specifically mentioned, which are necessary to provide a complete and operational Four Wheel Drive Utility Tractor, shall be included in the quote and shall conform in strength and quality of material and workmanship to what is usually provided to the trade in general. The machine shall be the latest model, new currently advertised, heavy-duty standard production unit with all standard equipment.

Any units not conforming to the intent of these specifications may be rejected.

ENGINE:

1. Manufacturer's standard 4 cylinder diesel engine.
2. Minimum 89 horse power (to PTO).

TRANSMISSION:

1. Synchronized.
2. 12 forward / 12 reverse.
3. Power reverser.

AXLES:

1. Four wheel drive / mechanical front wheel drive.

POWER TAKE OFF:

1. Minimum - independent 540/1000
2. Actuation - Manual

TIRES:

1. Manufacturer's standard tires and wheels.

BRAKES:

1. Wet disc.
2. Actuation - mechanical.

FRAME, CAB, CHASIS:

1. Fully enclosed sound suppressed cab with roll over protection system.
2. Factory installed heating and air conditioning with pressurized front and rear windshield washer / wiper, hour meter, tachometer, fuel and temperature gauges.
3. Tinted safety glass, rearview mirror, sun visor and beacon light with switch and wiring.
4. AM – FM Radio with speakers and antenna.
5. Adjustable air suspension seat with swivel.
6. Tilt and telescoping steering wheel.
7. Joystick controls.

ACCESSORIES AND ADDITIONAL EQUIPMENT:

1. Swinging draw bar.
2. Three point hitch.
3. Three sets of remote hydraulic hook ups.
4. Lockable fuel cap.
5. Lockable tool box.

CONDITIONS:

1. Unit will be a new, currently advertised model, in addition to equipment specified; unit shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA emission standards and all motor vehicle safety standards as established by the U.S. Department of Transportation regarding the manufacturer of motor vehicles.

YEAR:

1. 2016

MANUALS:

1. One (1) Owner/ Operator manual and one (1) Service Shop Repair Manual.

DELIVERY:

1. As delivery time may be a factor in determining the lowest quote, state delivery time.

FRAME, CAB, CHASIS:

1. Fully enclosed sound suppressed cab with roll over protection system.
2. Factory installed heating and air conditioning with pressurized front and rear windshield washer / wiper, hour meter, tachometer, fuel and temperature gauges.
3. Tinted safety glass, rearview mirror, sun visor and beacon light with switch and wiring.
4. AM – FM Radio with speakers and antenna.
5. Adjustable air suspension seat with swivel.
6. Tilt and telescoping steering wheel.
7. Joystick controls.

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YEAR:

1. 2016

MANUALS:

1. One (1) Owner/ Operator manual and one (1) Service Shop Repair Manual.

DELIVERY:

1. As delivery time may be a factor in determining the lowest quote, state delivery time.

SANTA ROSA COUNTY ROAD & BRIDGE QUOTE REQUEST FOR FOUR WHEEL DRIVE UTILITY TRACTORS

January 25, 2016

OVERVIEW

1. Price Quote

The Santa Rosa County Road & Bridge Department is seeking price quotes for six (6) Four Wheel Drive Utility Tractors.

- Minimum specifications are attached

2. Buy Back / Swap Options

The Santa Rosa County Road & Bridge Department is interested in any buy back / swap options offered by your company.

- Detail any program offered by your company
- It is understood there are variables associated with this request, for the purpose of this calculation, presume tractors will have only normal wear and tear with no excessive hours
- Express the buy back / swap amount as a dollar amount, (for example: current tractor plus \$6,500 for a new tractor of equal specifications).

3. Trade In Values

The Santa Rosa County Road & Bridge Department would be interested in receiving trade in values for six (6) tractors that are currently in service.

<u>MAKE</u>	<u>MODEL</u>	<u>YEAR</u>	<u>APPROXIMATE HOURS</u>
John Deere	6310	1999	7,800
John Deere	6310	1999	5,000
John Deere	6415	2004	3,500
John Deere	6415	2004	4,000
John Deere	6415	2006	4,500
John Deere	6415	2006	4,500

- These tractors can be viewed at 6075 Old Bagdad Hwy, Milton FL 32583, from 8:00 a.m. until 3:00 p.m. February 9, 10 and 11.

4. Questions and Concerns

Any questions or concerns regarding any of these items, contact:

- Tom Collins at (850) 981-7151
- Quotes / proposals will be received until 10:00 a.m. February 23, 2016

WARRANTY:

1. Manufacturer's standard warranty (state warranty). All warranty work must be performed within a 50-mile radius of Milton, Florida and must be performed in the state of Florida.
2. As down time for warranty work will be a consideration, provide detailed options and availability of; a comparable machine for loan and or rent for warranty work that will take longer than one week to complete.

Make and Model of Equipment: New Holland T4.110

Name and Address of Company: KINGLINE Equipment
3221 Hwy 29 South Cantonment, FL. 32533

Specify Warranty Information: 4 years / 2000 hrs.

Delivery Date: 45-60 days



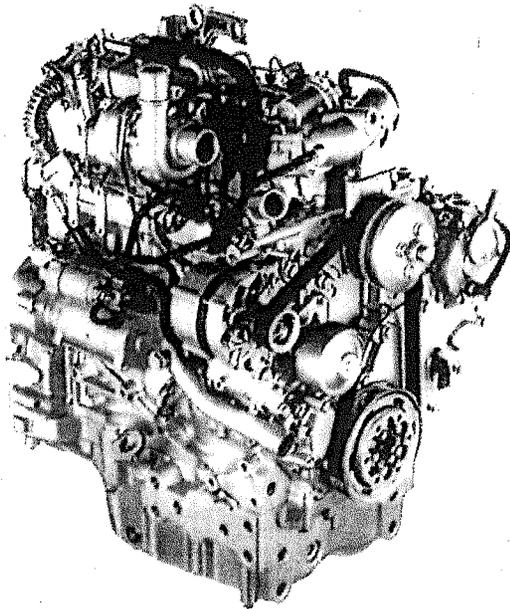
Company Representative Signature

(850) 937.9693
Telephone

Comments: SEE ATTACHMENT

T4 Tier 4B Series

F5G Engines



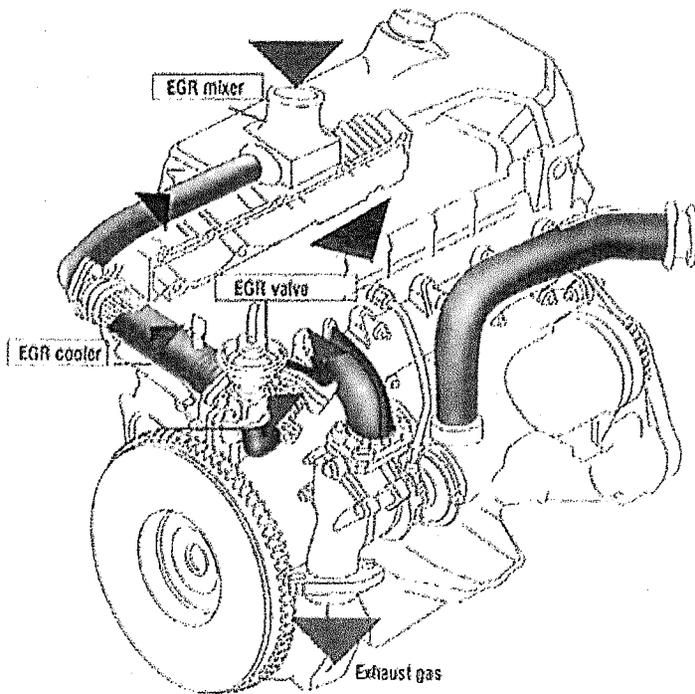
Fiat Powertrain Technologies

- Fiat Powertrain F5G engine family
- Tier 4B Compliant
- 207 cu. In. (3.4 L) 4 cylinder diesel
- Turbocharged and intercooled
- 2,300 RPM rated engine speed
- ECOBlue™ Compact SCR + Light CEGR
- Parent bore
- 30.4 gal fuel tank
- 120/150 amp alternator (ROPS/Cab)
- Class leading 600hr oil and filter change interval when using Mastergold oil.



T4 Tier 4B Series

Light CEGR



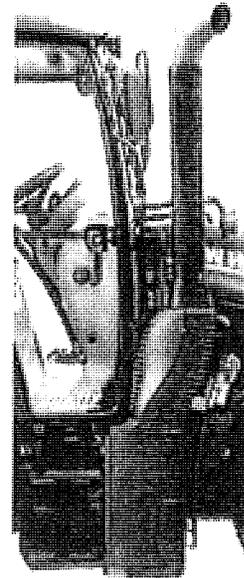
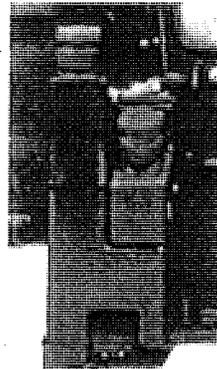
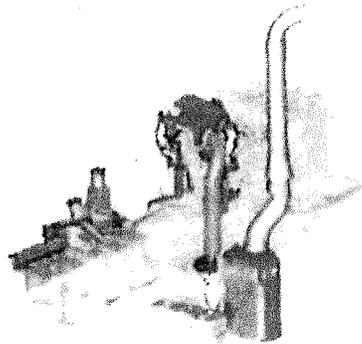
- The Light CEGR System in the F5G is electronically controlled which allows for variable EGR percentage during different engine operating conditions. This limited EGR makes the F5G a cleaner running engine.

*Diagram of a cooled CEGR system.
The air inlet is shown in light blue, with
the exhaust gas flow indicated in
violet.

T4 Tier 4B Series

Tier 4B Engine

- **ECOBlue™ SCR Tier 4B Engines**
 - Compact SCR + Light CEGR
 - 4 valves per cylinder
 - Common rail fuel injection
 - **NO Diesel Particulate Filter (DPF)**
NO Regeneration
 - **More power** – up to 3 PTO HP more
 - **More torque** – up to 7% more



T4 SERIES | 73 TO 99 PTO HP



NEW HOLLAND

AGRICULTURE

UTILITY

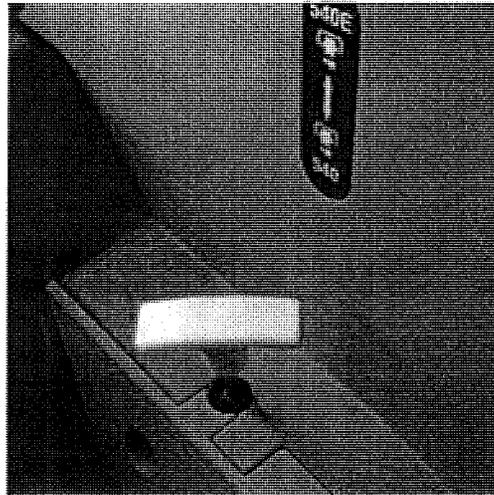
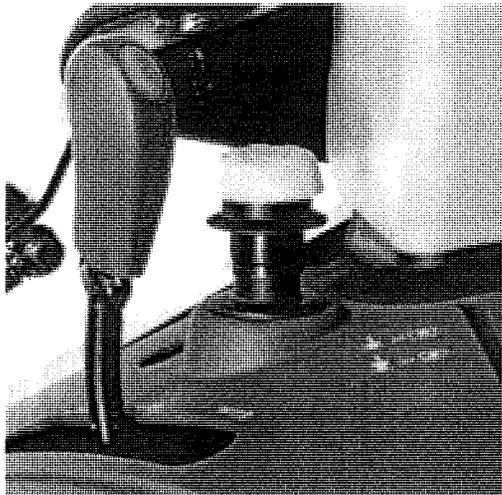
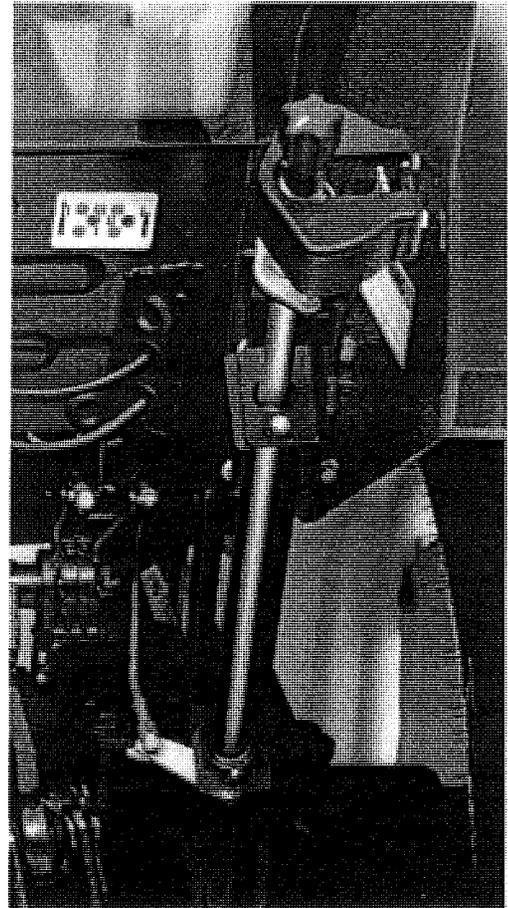
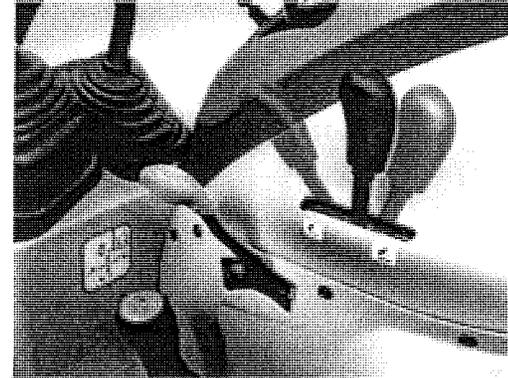


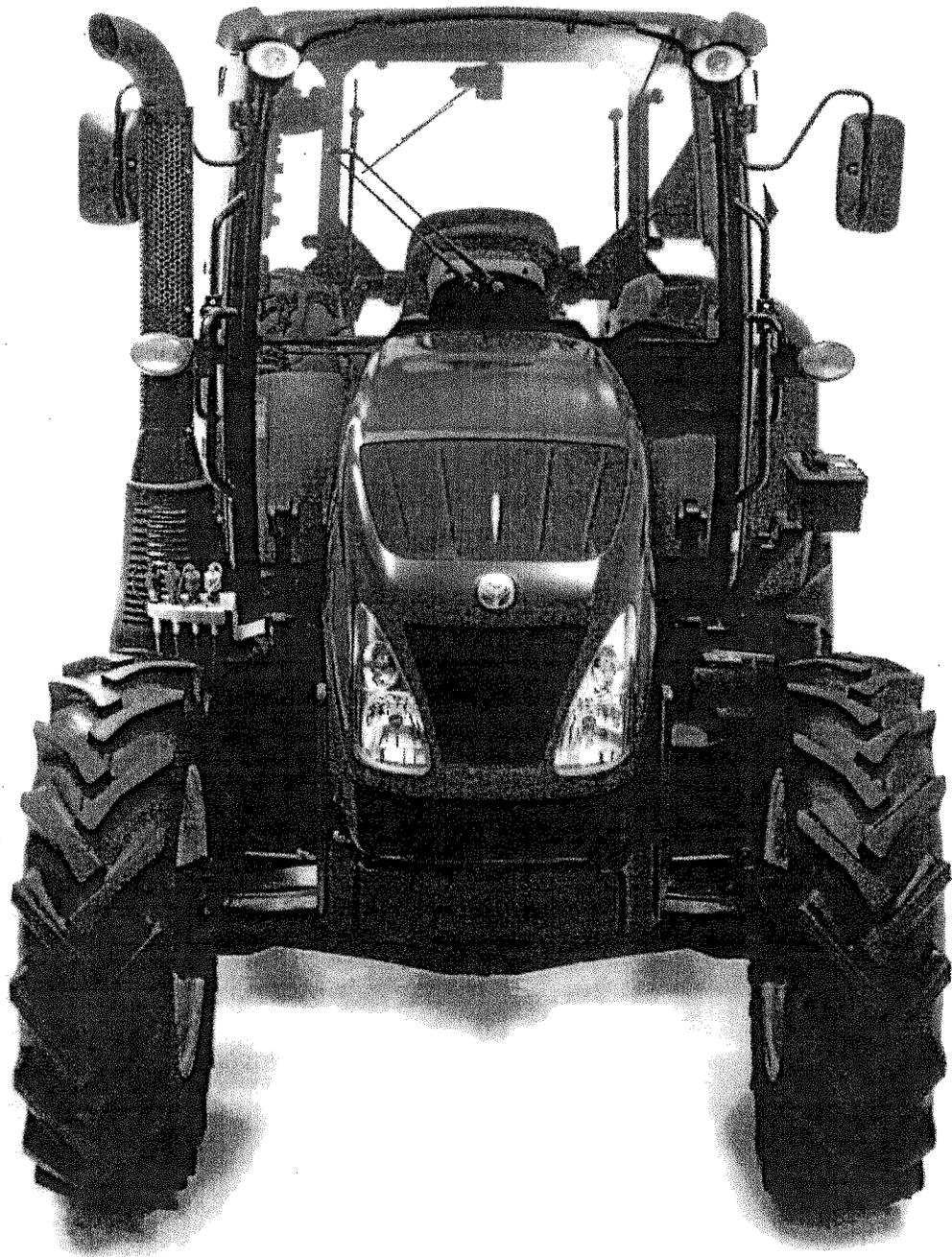
HANDLE HEFTY 3-POINT IMPLEMENTS

To ensure you can perform any three-point application, the T4 UTILITY has a rear three-point hitch lift capacity of 5,620 lbs. (2549 kg). The rear hitch draft and position control levers are conveniently located to the right of the operator's seat for ease of operation. The Lift-O-Matic™ Plus option provides unprecedented rear hitch control with the ease of a single lever that can fully raise or lower the three-point hitch to a pre-set position or make minor adjustments. Standard telescopic stabilizers and flexible link ends make rear implement hookup easy. To further enhance the ease of attachment, an exterior control is available that allows you to adjust hitch height from the ground.

PULL AND PUSH PTO

All T4 UTILITY tractors with a power shuttle transmission feature a hydraulic PTO, which is easy to activate with a pull of the yellow PTO knob on the Command Arc console. When you're finished running your implement, simply push the button down to shut it off. T4 UTILITY tractors with a mechanical shuttle transmission come with a mechanical PTO conveniently operated with a lever to the left of the operator. Three different PTO options are available based on your needs: 540, 540/540E or 540/1,000 rpm. The 540/540E PTO option helps reduce your operating costs by maintaining 540 rpm at a lower 1,535-rpm engine speed.





4WD FRONT AXLES

The standard-duty electronically engaged 4WD front axle provides you with an in-action capacity of 9,479 lbs. (4300 kg) at 4 mph (8 kph)—ideal for basic loader and field work. A heavy-duty version is available (Standard on the T4.120, optional on all other models) to provide additional capacity with an impressive in-action capacity of 10,361 lbs. (4700 kg) at 4 mph (8 kph). The heavy-duty 4WD front axle is designed for demanding applications such as heavy loader work. When braking, these axles engage the 4WD to provide additional stopping power. To fully engage the 4WD, simply depress the rocker switch on the Command Arc console. Both the standard- and heavy-duty front axles have a 55-degree steering angle and 11 degrees of oscillation to yield a tight turning radius, which is perfect for the barnyard.

RUGGED REAR FLANGE AXLES

Unlike some competitors, New Holland uses a robust rear axle that will provide you with years of service. Whether you choose the standard-duty or heavy-duty flange axle, you can rest assured they're ready and able to handle demanding applications, with impressive capacities of over 10,141 lbs. (4600 kg). The mechanical rear differential lock pedal is conveniently located directly below the seat for ease of engagement when needed.

TIRE SIZES FOR ALL

T4 UTILITY tractors offer a variety of bias ply front and rear tire sizes and tread patterns to ensure that you get the best fit and value combination for your operation.

Ag Tread:

- 16.9-30 rear with 11.2-24 front
- 16.9-34 rear with 13.6-24 front
- 18.4-30 rear with 12.4-24 front
- 18.4-34 rear with 14.9-24 front

Turf Tread: 16.9-24 rear with 13.6-16.1 front

Industrial Tread: 19.5L24 rear with 12.5/80-18 front



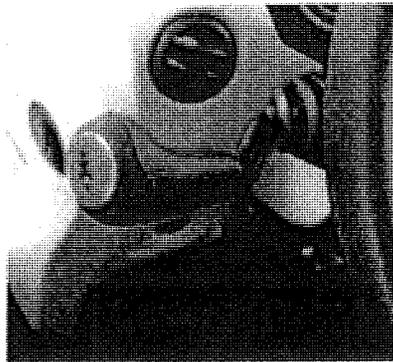
NON STOP POWER

T4 UTILITY tractors are packed with the power of a 207-cubic-inch, four-cylinder, F5G engine built by New Holland's engine development partner, Fiat Powertrain Technologies (FPT).

These engines are Tier 4B emission compliant, using New Holland's ECOBlue™ compact Selective Catalytic Reduction (SCR) + Light Cooled Exhaust Gas Recirculation (LCEGR) after-treatment system that enables the engine to run clean with long service intervals (600 hour), and also maximizes engine power and torque output. Additionally, there is no diesel particulate filter, which gives you non-stop performance since you don't have to stop in the middle of your task for an engine regeneration process.

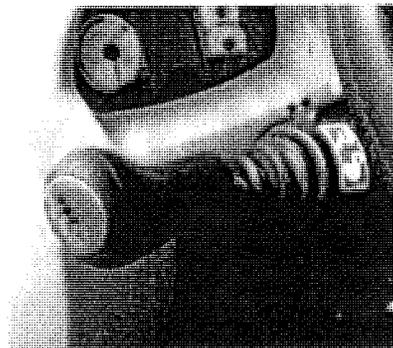


ECOBlue™



12x12 POWER SHUTTLE

The 12x12 transmission with power shuttle is perfect for all tasks with four synchronized gears in each of the three ranges. The shuttle lever is conveniently located on the left-hand side of the steering console for easy direction changes, which is especially convenient for loader applications or when working in confined areas which cause you to make more-frequent direction changes. The gear and range levers are conveniently located on the right-hand side of the operator.



12x12 MECHANICAL SHUTTLE

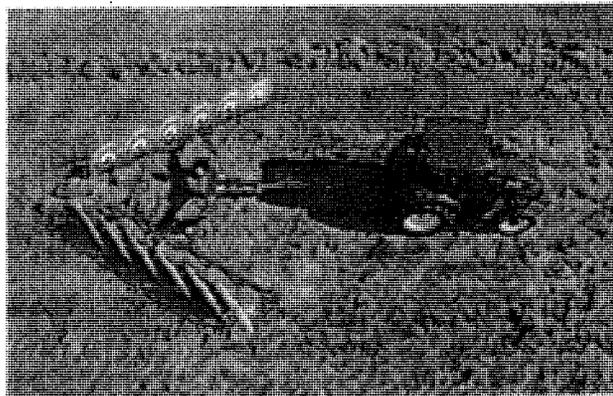
A 12x12 mechanical transmission, available as an option, is the simplest, most economical transmission available. This transmission is perfect for basic haying applications, like raking and tedding, where forward/reverse shuttling is required less frequently. The shuttle lever is on the left-hand side of the steering console.



INFORMED INSTRUMENTATION

T4 instrumentation is always within perfect sight. Use the provided foot pedal to change the tilt position of the steering wheel. The easy-to-read gauges move in conjunction with the steering column.

MODELS	T4.90 UTILITY		T4.100 UTILITY		T4.110 UTILITY		T4.120 UTILITY	
POWER								
Engine Make	F56							
Rated Type	4 cylinder diesel							
Engine Displacement	cu. in. (L)		207 (3.4)					
Rated Engine Horsepower @ 2200 RPM	86		99		107		117	
PTO Horsepower	79		85		98		99	
Emissions Certification	gal. (L)		Tier 4B					
TRANSMISSION								
Base Transmission	12x12 Power Shuttle							
Optional Transmission	12x12 Mechanical Shuttle							
Base PTO	rpm		540				540/540E	
Optional PTO	rpm		540/540E or 540/1000				540/1000	
3 POINT HITCH								
Type	lbs. (kg)		Category II with flex link ends					
Lift Capacity	lbs. (kg)		5,620 (2549)					
HYDRAULICS								
Implement Pump	gpm (l/m)		16.9 (64)					
Service Pump	gpm (l/m)		9.7 (37)					
Rear Remoles	2 or 3							
OTHER								
Available Offering Configurations	Cab, 4WD with 655TL							



Learn more at www.newholland.com/na

Design, materials and/or specifications are subject to change without notice and without liability hereof. Specifications are applicable to units sold in Canada, the United States, its territories and possessions, and may vary outside these areas.

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Safety begins with a thorough understanding of the equipment. Always make sure you and your operator read the Operator's Manual before using the equipment. Pay close attention to all safety and operating decals and never operate machinery without all shields, protective devices and structures in place.

NH31T49041 • 011505 • OTP • PRINTED IN U.S.A.

SALES ORDER
COASTAL MACHINERY COMPANY

Construction Equipment
6701 Mobile Highway
Pensacola, FL 32526
850-944-2002
Fax 850-944-7251

SOLD TO Santa Rosa County
6075 Old Bagdad Hwy
Milton, FL. 32583

DATE 2/18/16

Your Order No.		Terms Cash () Charge ()	Salesman Patrick Cayton	Date Shipped	
Our Order No.		Shipped Via Picked Up ()			
Item	Quantity Ordered	Description	M.S.R.P.	Sales Price	Amount
	6	New Kubota M5-111HDC12 Cab tractor with heat / ac, radio, standard ag tires, 4wd, 12 speed hydraulic shuttle transmission, full air ride seat, 3 rear hydraulic remotes with float detent, lockable fuel cap, safety beacon light, Service manual, rear window wiper and washer kit. (Price includes governmental discount)	\$65,786.00	\$53,192.79	\$319,156.74
	6	Trade-in tractors John Deere 6415 S/N 2280 John Deere 6415 S/N 2259 John Deere 6310 S/N 6131 John Deere 6310 S/N 132L John Deere 6415 S/N 6787 John Deere 6415 S/N 6841 All tractors have 3pt hitch included			-\$80,000.00 \$239,156.74
					\$239,156.74
					Exempt
					\$239,156.74

DELIVERY: _____

DESCRIPTION OF TRADE-IN: None

MANUFACTURER'S STANDARD WARRANTY APPLIES

In case of failure to make any payment when due the entire balance of the purchase price and all notes given therefor shall, at the election of the Seller, become at once due and payable.

The Purchaser agrees that the Seller shall not be responsible for delay or failure to supply the goods ordered herein where prevented by act of God, strikes, fires, war conditions, Governmental action or other cases beyond his reasonable control, nor for damage or loss during transportation. In case the Purchaser refuses to receive and settle for said property as above provided, the Seller may retain as liquidated damages all monies or goods paid on account of said property.

The title to all goods shipped under this order, with right of default, is reserved by the Company until the Purchaser has made full payment in cash for all said goods and for all notes given therefore.

Nothing herein shall release the Purchaser from payment for all goods ordered and delivered hereunder and after delivery to him said goods shall be held at his risk and expense in respect to loss or damage from any cause.

Patrick Cayton

SALES APPROVAL

CO. APPROVAL

X

PURCHASER

2-23-16

Buy back / Swap Program

Coastal Machinery Company, Inc. would like to offer a buyback agreement / swap option to Santa Rosa County Road Department. Tractors shall be in good working running condition with 50% tread life and no major cuts on the tires. Maintenance records should be available upon request. Tractors should have no more than 2000 hours. Everything must be in working order on the tractor. Unit must have complete 3 point hitch hook up. The 24 month period starts once Santa Rosa County takes delivery of new units.

If tractor meets above mentioned, Coastal Machinery Company, can provide a new tractor and take back the used tractor for \$24,468.68 per unit.

MINIMUM SPECIFICATIONS
Four-Wheel Drive Utility Tractor

GENERAL:

It is the intent of these specifications to describe a Four Wheel Drive Utility Tractor in sufficient detail to secure quotes on comparable equipment. All parts not specifically mentioned, which are necessary to provide a complete and operational Four Wheel Drive Utility Tractor, shall be included in the quote and shall conform in strength and quality of material and workmanship to what is usually provided to the trade in general. The machine shall be the latest model, new currently advertised, heavy-duty standard production unit with all standard equipment.

Any units not conforming to the intent of these specifications may be rejected.

ENGINE:

1. Manufacturer's standard 4 cylinder diesel engine.
2. Minimum 89 horse power (to PTO).

TRANSMISSION:

1. Synchronized.
2. 12 forward / 12 reverse.
3. Power reverser.

AXLES:

1. Four wheel drive / mechanical front wheel drive.

POWER TAKE OFF:

1. Minimum - independent 540/1000
2. Actuation - Manual

TIRES:

1. Manufacturer's standard tires and wheels.

BRAKES:

1. Wet disc.
2. Actuation - mechanical.

FRAME, CAB, CHASIS:

1. Fully enclosed sound suppressed cab with roll over protection system.
2. Factory installed heating and air conditioning with pressurized front and rear windshield washer / wiper, hour meter, tachometer, fuel and temperature gauges.
3. Tinted safety glass, rearview mirror, sun visor and beacon light with switch and wiring.
4. AM – FM Radio with speakers and antenna.
5. Adjustable air suspension seat with swivel.
6. Tilt and telescoping steering wheel. — Not available on this model
7. Joystick controls.

ACCESSORIES AND ADDITIONAL EQUIPMENT:

1. Swinging draw bar.
2. Three point hitch.
3. Three sets of remote hydraulic hook ups.
4. Lockable fuel cap.
5. Lockable tool box.

CONDITIONS:

1. Unit will be a new, currently advertised model, in addition to equipment specified; unit shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA emission standards and all motor vehicle safety standards as established by the U.S. Department of Transportation regarding the manufacturer of motor vehicles.

YEAR:

1. 2016

MANUALS:

1. One (1) Owner/ Operator manual and one (1) Service Shop Repair Manual.

DELIVERY:

1. As delivery time may be a factor in determining the lowest quote, state delivery time.



SMITH TRACTOR CO., INC.

3834 HWY 4 - P.O. BOX 427

JAY, FLORIDA 32565-0427

(850) 675-4505

Toll-Free: 800-221-4052

February 22nd 2016

Santa Rosa County Quote

Smith Tractor Co. will sell you 6 (ea.) 2016 John Deere v6105E, 4WD. Tractors meeting your Specifications. Selling Price is \$57,862.87 each total selling price \$347,177.22

Trade allowances

John Deere 6415 s/n L06415a392259 \$8,500.00

John Deere 6415 s/n L06415a392280 \$10,000.00

John Deere 6310 s/n L06310m256131 \$10,000.00

John Deere 6310 s/n L06310m250132 \$9,000.00

John Deere 6415 s/n L06415a496787 \$14,000.00

John Deere 6415 s/n L06415a496841 \$15,000.00

Total of trade in \$66,500.00

Total trade difference \$280,677.22



JOHN DEERE

SMITH TRACTOR CO., INC.

3834 HWY 4 - P.O. BOX 427

JAY, FLORIDA 32565-0427

(850) 675-4505

Toll-Free: 800-221-4052

Two-year Trade Agreement.

Smith Tractor Co. will trade these six 6105E tractors for a current year comparable model for \$9,500.00 per tractor within two years.

Tractor must be within normal wear and tear and no more than 2,000 hours.

John Deere factory warranty is two-years or 2,000 hours whichever comes first, which covers anything defect in workman ship or materials. Normal wear and tear which includes but is not limited to tires belts hoses blubs and normal maintenance is not covered by warranty. Their warranty is covered in our shop; they do not pay for service calls and transportation to and from our shop. Smith Tractor Co. will perform services calls to the tractors or transport them to our shop if necessary at no cost to Santa Rosa County.

In the event there is a delay in any warranty repairs longer than five working days Smith Tractor will provide a loner to the county when we have one available, we will make every effort try to have one.

The first January or February after one year of use Smith Tractor Co. will perform inspection of the tractors and preform the 1,000 hour hydraulic system oil change if the tractors have 1,000 hours on them.

Santa Rosa County will be responsible for normal service intervals according operators manual, and may provide records upon request.

Thank You

Smith Tractor Co.

P.O. Box 427

Jay, FL. 32565

Richard Walther



JOHN DEERE

Quote Id: 12824479

**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

Smith Tractor Company, Inc.
3834 Highway 4
Jay, FL 325650427
850-675-4505
jaysales@smithtractorco.com

Prepared For:

Santa Rosa County Public Works

Proposal For:

Delivering Dealer:

Richard Walther

Smith Tractor Company, Inc.
3834 Highway 4
Jay, FL 325650427

jaysales@smithtractorco.com

Quote Prepared By:

RICHARD WALTHER

rwalther@smithtractorco.com

Date: 22 February 2016

Offer Expires: 23 March 2016

Confidential



JOHN DEERE

Quote Id: 12824479

**ALL PURCHASE ORDERS MUST BE MADE OUT
TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

**ALL PURCHASE ORDERS MUST BE SENT
TO DELIVERING DEALER:**

Smith Tractor Company, Inc.
3834 Highway 4
Jay, FL 325650427
850-675-4505
jaysales@smithtractorco.com

22 February 2016
6075 Old Bagdad Hwy
Milton, FL 32583

Dear Valued Customer,

We at Smith Tractor Company consider it a privilege to quote you the following equipment. We hope that you will find your sales person professional and knowledgeable in meeting your equipment needs. Smith Tractor Company is a 60 year old family owned company built on customer service and "Treating customers the way we like to be treated". Thanks again for allowing us to serve you!

Sincerely,

Richard Walther
850-675-4505
Smith Tractor Company, Inc.



JOHN DEERE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Smith Tractor Company, Inc.
3834 Highway 4
Jay, FL 325650427
850-675-4505
jaysales@smithtractorco.com

Quote Summary

Prepared For:

Santa Rosa County Public Works
6075 Old Bagdad Hwy
Milton, FL 32583
Business: 850-626-0191

Delivering Dealer:

Smith Tractor Company, Inc.
Richard Walther
3834 Highway 4
Jay, FL 325650427
Phone: 850-675-4505
rwalther@smithtractorco.com

Quote ID: 12824479
Created On: 22 February 2016
Last Modified On: 22 February 2016
Expiration Date: 23 March 2016

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 6105E CAB TRACTOR	\$ 75,050.82	\$ 57,862.87 X	6 =	\$ 347,177.22

Contract: National Purchasing Partners (NPP) Lawn & Landscape Equipment
Price Effective Date: February 22, 2016

Equipment Total **\$ 347,177.22**

Trade In Summary	Qty	Each	Extended
JOHN DEERE 6415 - L06415A392259	1	\$ 8,500.00	\$ 8,500.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 8,500.00
JOHN DEERE 6415 - L06415A392280	1	\$ 10,000.00	\$ 10,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 10,000.00
1999 JOHN DEERE 6310 - L06310M256131	1	\$ 10,000.00	\$ 10,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 10,000.00
1999 JOHN DEERE 6310 - L06310M250132	1	\$ 9,000.00	\$ 9,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 9,000.00
2006 JOHN DEERE 6415 - L06415A496787	1	\$ 14,000.00	\$ 14,000.00

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Smith Tractor Company, Inc.
3834 Highway 4
Jay, FL 325650427
850-675-4505
jaysales@smithtractorco.com

PayOff		\$ 0.00
Total Trade Allowance		\$ 14,000.00
JOHN DEERE 6415 - L06415A496841	1	\$ 15,000.00
PayOff		\$ 0.00
Total Trade Allowance		\$ 15,000.00
Trade In Total		\$ 66,500.00

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 347,177.22
Trade In	\$ (66,500.00)
SubTotal	\$ 280,677.22
Total	\$ 280,677.22
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 280,677.22

Salesperson : X _____

Accepted By : X _____



JOHN DEERE

Selling Equipment

Quote Id: 12824479

Customer Name: SANTA ROSA COUNTY PUBLIC WORKS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Smith Tractor Company, Inc.
3834 Highway 4
Jay, FL 325650427
850-675-4505
jaysales@smithtractorco.com

JOHN DEERE 6105E CAB TRACTOR

Contract: National Purchasing Partners (NPP) Lawn & Landscape Equipment

Suggested List *

\$ 75,050.82

Price Effective Date: February 22, 2016

Selling Price *

\$ 57,862.87

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
332SP	6105E Cab Tractor (89 PTO hp)	6	\$ 72,964.00	23.00	\$ 16,781.72	\$ 56,182.28	\$ 337,093.68
Standard Options - Per Unit							
0202	United States	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English Operator's Manual North America	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	No package	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1383	12F/12R PowrReverser Transmission (19 mph/30 kmh) - MFWD Axle	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
2050	Standard Cab	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
2130	Air Suspension Seat (MSG 95)	6	\$ 843.00	23.00	\$ 193.89	\$ 649.11	\$ 3,894.66
3340	Triple Deluxe SCV with ISO Breakaway Couplers	6	\$ 365.00	23.00	\$ 83.95	\$ 281.05	\$ 1,686.30
4015	Standard Hitch	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
4120	Two Telescopic Draft Links	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
4315	Standard Drawbar	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
4421	Sway Bars	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
5212	460/85R34 In. 8PR R1W Radial	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
6210	340/85R24 In. 8PR R1W Radial	6	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
8726	Rotating Warning Light (Beacon Light)	6	\$ 215.00	23.00	\$ 49.45	\$ 165.55	\$ 993.30
Standard Options Total			\$ 1,423.00		\$ 327.29	\$ 1,095.71	\$ 6,574.26
Dealer Attachments/Non-Contract/Open Market							
SJ10170	Antenna	6	\$ 29.92	0.00	\$ 0.00	\$ 29.92	\$ 179.52
RE575067	Radio	6	\$ 290.70	0.00	\$ 0.00	\$ 290.70	\$ 1,744.20



JOHN DEERE

Trade-in

Quote Id: 12824479

Customer Name: SANTA ROSA COUNTY PUBLIC WORKS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580;
DUNS#: 60-7690989

JOHN DEERE 6415	
SN# L06415A392259	
Machine Details	
Description	Net Trade Value
JOHN DEERE 6415	\$ 8,500.00
SN# L06415A392259	
Your Trade In Description	
Total	
	\$ 8,500.00

Original Factory Build Codes			
Code	Description		
9988	NO TIRE PREFERENCE		
9260	1 SUPER DEL/2.STD&DEL. COUPL		
0200	2 WD FRONT AXLE REINFORCED		
4782	FR.TIRE 10.00-16 /F2 /10PR		
1283	RE.TIRE 18.4-34 /R1 /8PR		
7000	SYNCRO PLUS 12/4 30K		
Warranty Coverage			
BASIC WARRANTY	BASIC 24M/2000H	22-Sep-2005	0
EMISSIONS WARRANTY	EMISSION 60M/3000H	22-Sep-2008	0

JOHN DEERE 6415	
SN# L06415A392280	
Machine Details	
Description	Net Trade Value
JOHN DEERE 6415	\$ 10,000.00
SN# L06415A392280	
Your Trade In Description	



JOHN DEERE

Selling Equipment

Quote Id: 12824479 Customer Name: SANTA ROSA COUNTY PUBLIC WORKS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Smith Tractor Company, Inc.
3834 Highway 4
Jay, FL 325650427
850-675-4505
jaysales@smithtractorco.com

BLV10173 Wiper/Washer, Rear	6	\$ 343.20	23.00	\$ 78.94	\$ 264.26	\$ 1,585.58
Dealer Attachments Total		\$ 663.82		\$ 78.94	\$ 584.88	\$ 3,509.30
Suggested Price						\$ 347,177.24
Total Selling Price		\$ 75,050.82		\$ 17,187.95	\$ 57,862.87	\$ 347,177.24



JOHN DEERE

Trade-in

Quote Id: 12824479

Customer Name: SANTA ROSA COUNTY PUBLIC WORKS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580;
DUNS#: 60-7690989

Additional Options	
Hour Meter Reading	3815
Total	\$ 10,000.00

Original Factory Build Codes			
Code	Description		
9988	NO TIRE PREFERENCE		
9260	1 SUPER DEL/2.STD&DEL. COUPL		
0200	2 WD FRONT AXLE REINFORCED		
4782	FR.TIRE 10.00-16 /F2 /10PR		
1283	RE.TIRE 18.4-34 /R1 /8PR		
7000	SYNCRO PLUS 12/4 30K		
Warranty Coverage			
BASIC WARRANTY	BASIC 24M/2000H	22-Sep-2005	0
EMISSIONS WARRANTY	EMISSION 60M/3000H	22-Sep-2008	0

1999 JOHN DEERE 6310	
SN# L06310M256131	
Machine Details	
Description	Net Trade Value
1999 JOHN DEERE 6310	\$ 10,000.00
SN# L06310M256131	
Your Trade In Description	
Additional Options	
Hour Meter Reading	7000 Axle Front MFWD
Hydraulics	2 Hyd Outlets Operator's Station Cab/Air/Heater
Transmission	Transmission: 12F/4R
Total	\$ 10,000.00



JOHN DEERE

Trade-in

Quote Id: 12824479

Customer Name: SANTA ROSA COUNTY PUBLIC WORKS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580;
DUNS#: 60-7690989

Original Factory Build Codes

Code	Description
7452	VERTICAL EXHAUST
1283	RE.TIRE/18.4-34/ R1 / 8PR
7625	SUPER COMFORT SEAT MSG85,C3C
7101	540 REAR PTO
9036	LIGHTING OPTION VI
7152	8-POS. REAR STEEL WHEEL
4164	FR.TIRE/13.6-24/ R1 / 8PR
9901	RE.TIRE / FIRESTONE
7000	SYNCRO PLUS 12/4 30K
9102	RE.WIPER W/FRONT&REAR WASHER
7226	1+2 SU.DEL.SCV-300 & DEL.CO.
0250	MFWD FRONT AXLE

Warranty Coverage

BASIC WARRANTY	BASIC 24M/2000H	19-Nov-2001	0

1999 JOHN DEERE 6310

SN# L06310M250132

Machine Details

Description	Net Trade Value
1999 JOHN DEERE 6310 SN# L06310M250132 Your Trade In Description	\$ 9,000.00

Additional Options

Hour Meter Reading	8000	Axle Front MFWD
Hydraulics	2 Hyd Outlets	Operator's Station Cab/Air/Heater

Confidential



Trade-in

Quote Id: 12824479

Customer Name: SANTA ROSA COUNTY PUBLIC WORKS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
 2000 John Deere Run
 Cary, NC 27513
 FED ID: 36-2382580;
 DUNS#: 60-7690989

Total **\$ 9,000.00**

Original Factory Build Codes	
Code	Description
7452	VERTICAL EXHAUST
1283	RE.TIRE/18.4-34/ R1 / 8PR
7625	SUPER COMFORT SEAT MSG85,C3C
7101	540 REAR PTO
9036	LIGHTING OPTION VI
7152	8-POS. REAR STEEL WHEEL
4164	FR.TIRE/13.6-24/ R1 / 8PR
9901	RE.TIRE / FIRESTONE
7000	SYNCRO PLUS 12/4 30K
9102	RE.WIPER W/Front&REAR WASHER
7226	1+2 SU.DEL.SCV-300 & DEL.CO.
0250	MFWD FRONT AXLE

Warranty Coverage			
BASIC WARRANTY	BASIC 24M/2000H	04-Oct-2001	0

2006 JOHN DEERE 6415 SN# L06415A496787	
Machine Details	
Description	Net Trade Value
2006 JOHN DEERE 6415 SN# L06415A496787 Your Trade In Description	\$ 14,000.00
Additional Options	
Hour Meter Reading	6005
Total	\$ 14,000.00



JOHN DEERE

Trade-in

Quote Id: 12824479

Customer Name: SANTA ROSA COUNTY PUBLIC WORKS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580;
DUNS#: 60-7690989

Original Factory Build Codes

Code	Description
9102	RE.WIND.WIPER WFRONT&WASHER
9988	NO TIRE PREFERENCE
4164	FR.TIRE 13.6-24 /R1 / 8PR
9260	1 SUPER DEL/2.STD&DEL. COUPL
7152	8-POS. REAR STEEL WHEEL
7611	SUPER COMFORT SEAT MSG83,B1C
0250	MFWD FRONT AXLE
0600	NO PACKAGE
1283	RE.TIRE 18.4-34 /R1 /8PR
7000	SYNCRO PLUS 12/4 30K

Warranty Coverage

Warranty Type	Warranty Description	Start Date	Duration
BASIC WARRANTY	BASIC 24M/2000H	28-Jul-2008	0
EMISSIONS WARRANTY	EMISSION 60M/3000H	29-Jul-2011	0

JOHN DEERE 6415
SN# L06415A496841

Machine Details

Description	Net Trade Value
JOHN DEERE 6415	\$ 15,000.00
SN# L06415A496841	
Your Trade In Description	

Additional Options

Hour Meter Reading	6400
Total	\$ 15,000.00

Original Factory Build Codes



JOHN DEERE

Trade-in

Quote Id: 12824479

Customer Name: SANTA ROSA COUNTY PUBLIC WORKS

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580;
DUNS#: 60-7690989

Code	Description
9102	RE.WIND.WIPER W/FRONT&WASHER
9988	NO TIRE PREFERENCE
4164	FR.TIRE 13.6-24 /R1 / 8PR
9260	1 SUPER DEL/2.STD&DEL. COUPL
7152	8-POS. REAR STEEL WHEEL
7611	SUPER COMFORT SEAT MSG83,B1C
0250	MFWD FRONT AXLE
0600	NO PACKAGE
1283	RE.TIRE 18.4-34 /R1 /8PR
7000	SYNCRO PLUS 12/4 30K

Warranty Coverage

BASIC WARRANTY	BASIC 24M/2000H	28-Jul-2008	0
EMISSIONS WARRANTY	EMISSION 60M/3000H	29-Jul-2011	0