

**BID OPENING**  
**October 4, 2011**  
**Milton, Florida**

Present: Procurement Officer; Budget Analyst II; Keith Scarborough representing Cowart Electric and Industrial Contractors, Inc.; Ernie Dyson representing Moody's Electric, Inc.; Steve Mewborn representing Santa Rosa County EM; and Jake Smith representing Bill Smith Electric. The meeting took place at 10:00 a.m.

The purpose of the meeting was to open Request for Proposals for Generator Replacement. RFPs were received from the following:

| <b><u>RFP-Generator Replacement:</u></b>            | <b><u>Natural Gas</u></b> | <b><u>Diesel</u></b> |
|---|---------------------------|----------------------|
| 1. Bill Smith Electric                              | \$259,858.00              | \$186,985.00         |
| 2. Sanders Brothers Electric, Inc.                  | \$278,000.00              | \$203,000.00         |
| 3. Wisco Pen Electric, LLC                          | \$345,600.00              | \$231,200.00         |
| 4. Barnes Electric Company, Inc.                    | \$429,900.00              | \$260,180.00         |
| 5. D&D Air Conditioning, Heating & Electrical       | \$433,457.00              | No-Proposal          |
| 6. Kelson Electric Company                          | \$452,335.00              | \$291,460.00         |
| 7. Cowart Electric and Industrial Contractors, Inc. | No-Proposal               | \$192,650.00         |
| 8. Moody's Electric, Inc.                           | No-Proposal               | \$225,424.00         |